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Letter from the Minister



MINISTER OF INFRASTRUCTURE

Room 203 Legislative Building Winnipeg, Manitoba, CANADA R3C 0V8

June 29, 2016

The Honourable Janice C. Filmon, C.M., O.M. Lieutenant Governor of Manitoba Room 235, Legislative Building Winnipeg MB R3C 0V8

May It Please Your Honour:

It is my privilege and pleasure to present for the information of Your Honour the Annual Report of Crown Lands and Property Agency (CLPA) for the fiscal year ended March 31, 2016.

The Agency continues its initiatives to modernize its information technology systems and streamline processes. The development and implementation of the Change Management program has the goals and objectives of improving quality service within the Agency, as well as customer service to the client departments and the general public. This initiative continues to generate improvements and foster improved customer relationships.

The CLPA continues to be actively involved with various flood compensation, water-drain and transportation programs in partnership with departmental programs, and providing transactional real estate services to the public on behalf of client departments.

I commend the staff and management of CLPA for their steadfast dedication, commitment and professionalism they demonstrate as representatives of the Manitoba government.

Respectfully submitted,

Blaine Pedersen Minister of Infrastructure



Letter from the Deputy Minister



Deputy Minister of Infrastructure Room 209, Legislative Building, Winnipeg, Manitoba, Canada R3C 0V8 T 204 945-3768 F 204 945-4766 dmmi@leg.gov.mb.ca

June 27, 2016

Honourable Blaine Pedersen Department of Infrastructure Minister Responsible for Crown Lands and Property Agency Room 203, Legislative Building Winnipeg MB R3C 0V8

Dear Minister Pedersen:

It is my pleasure to submit for your review and consideration the Annual Report of Crown Lands and Property Agency (CLPA) for the fiscal year ended March 31, 2016. The report details the financial results and operational highlights of the Agency's activities in its tenth year of operation.

The Agency continues with its major initiatives to enhance the delivery of its regular program activities for the disposition of property through permits, leases and sales and the appraisal and acquisition on behalf of client departments.

The Agency continued its involvement with many of the significant projects/ programs from the prior years, such as CentrePort Canada Way, and the Assiniboine River Dike and Portage Diversion Compensation programs. More recent projects included: Manitoba Infrastructure's PTH 59 & 101 Interchange Project; acquisition of land for several drain and road projects such as PTH 5 in the city of Dauphin; and the Emerson Port of Entry.

One of the major internal initiatives that will exist for several years is developing and implementing the Change Management program that strives to achieve proactive and empowering goals that enhance quality service and performance amongst the Agency's staff and to the general public. CLPA exceeded prior year's financial results and also collected approximately \$15.1 million in revenue and fees on behalf of client departments.



On behalf of senior management of Manitoba Infrastructure, I would like to thank the staff of CLPA for their continued resilience in delivering the highest standards of public service and their continued dedication and commitment to streamlining the Agency's operations and customer services to client departments and the general public.

Respectfully submitted,

Heun

Lance Vigfusson, P. Eng. Deputy Minister

c : Leigh Anne Solmundson Lumbard, Assistant Deputy Minister Grace DeLong, Chief Operating Officer, Crown Lands and Property Agency



Chief Operating Officer's Message

July 09, 2016

To the stakeholders of the Crown Lands and Property Agency:

We present herein the Annual Report of the Crown Lands and Property Agency (CLPA) for the year ended March 31st, 2016. Highlighted are the financial and operational results of the Agency's activities.

CLPA continues to be active in many high profile programs in the acquisition and compensation of property for departmental programs in conjunction to providing service to the public on behalf of client departments.

Due to the hard work and dedication of its' employees CLPA significantly improved its financial results in comparison to the previous year.

CLPA continues to strategically focus on:

- Containing costs;
- Maintaining basic services levels within existing staffing levels and limited financial resources;
- Continual review of rates schedules to reflect changing processes;
- Recruitment and retention of technical staff;
- Review of processes to better service our clients and the public;
- To further the development of the agency both technologically and in service delivery;
- Retirement of accumulated deficit;

We thank our Advisory Board for its continued support and guidance and remain committed to delivering dependable performance going forward.

Respectfully submitted,

Grace DeLong Chief Operating Officer

Profile of Crown Lands and Property Agency

Mandate

The Crown Lands and Property Agency (CLPA) is responsible for the processing of all Crown land sales, leases and permits, as well as land appraisal, acquisition, expropriation and other related real estate services to government.

Scope of Services

CLPA provides a single point of service to the public for all transactions involving provincial Crown land in Manitoba, and serves as an in-house real estate services provider for all departments of the Manitoba government. The services provided by CLPA include:

- reviewing applications to purchase or lease Crown land;
- processing renewals and assignments of existing leases and permits;
- acquiring land for public purposes through negotiation or expropriation;
- selling or leasing surplus land and buildings; and
- providing real estate appraisal and consulting services for public agencies.

Mission

To ensure that all of the government's land dealings are conducted in a manner that is fair, open and transparent, and consistent with the principles of fiscal responsibility and environmental sustainability.

Statutory Base

The Agency is constituted by regulation under *The Special Operating Agencies Financing Authority Act* and operates in accordance with various statutes affecting its operations, including:

- The Crown Lands Act
- The Expropriation Act
- The Highways and Transportation Act
- The Land Acquisition Act
- The Provincial Parks Act
- The Public Works Acts
- The Water Resources Administration Act
- The Wild Rice Act

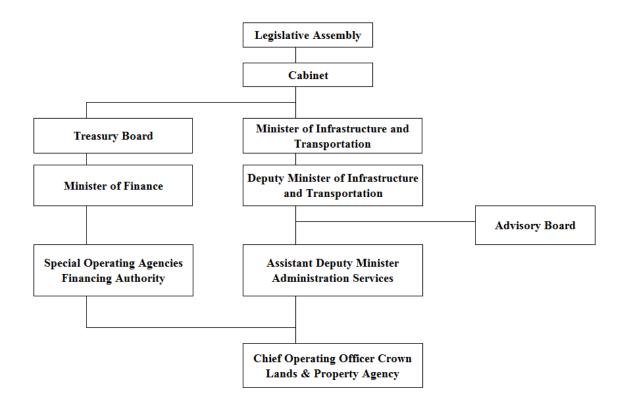
Accountability Framework

CLPA is a Special Operating Agency (SOA) within Manitoba Infrastructure and Transportation (MIT) and is accountable to the Deputy Minister for operational and financial performance through the Assistant Deputy Minister of Administration Services.

CLPA operates outside the Consolidated Fund, under *The Special Operating Agency Financing Authority Act*. The Special Operating Agency Financing Authority (SOAFA) holds title to assets used by CLPA, provides financing for operations and is responsible for CLPA's liabilities.

CLPA is governed by its Operating Charter, Transfer Agreement, and Management Agreement, as well as policies under the General Manual of Administration, unless exempted under the Charter.

The Accountability Structure Chart presented below outlines the current structure:



Advisory Board

The Board reviews the statutory reporting presented by the Agency and offers advice and direction in areas of strategic planning and operations, structure, business priorities, finances and issues of concern. The composition of the Board may change over time as circumstances warrant. Other external resources or Agency staff may be invited to attend meetings at the request of the Chair.

Members of the Crown Lands and Property Agency Advisory Board as of March 31, 2016, are listed below.

CHAIR	Lance Vigfusson	
	Deputy Minister	
	Manitoba Infrastructure and Transpor	tation
MEMBERS		
Client	Leloni Scott	Matthew Wiebe
Representatives	Assistant Deputy Minister	Assistant Deputy Minister
	Manitoba Agriculture,	Manitoba Conservation
	Food and Rural Development	Financial Services
Ex Officio	Leigh Anne Lumbard	Grace DeLong
	Assistant Deputy Minister	Chief Operating Officer
	Administration Services	Crown Lands and Property Agency
Staff Representative	Carolyn MacKendrick	
	Property Clerk	
	Crown Lands and Property Agency	

Organizational Structure

CLPA consists of the following four operational units:

- Crown Lands Act Dispositions
- Appraisal and Acquisition Services
- Finance and Information Technology
- Paralegal, Sales and Support Services

Values and Guiding Principles

Values	Guiding Principles
Serving the Public Interest	Crown land services, processes, and controls that are open, fair, transparent and accountable
Serving Our Customers	Customer services that are courteous, equitable, accessible, efficient and effective
Being Accountable	 Business operations that: Operate on a break even basis; provide opportunities for revenue sharing with the Province; and provide value-for-money for client departments Are socially, environmentally, and fiscally responsible Reflect our public interest and customer service values Meet the standards of an employer of choice

Inter-departmental Relationships

CLPA represents all Manitoba government departments in land dealings with the public, but does not have authority over land use or natural resource management issues or pricing policies. The Agency works with and under the direction of the departments responsible for managing Manitoba's land resources, particularly Manitoba Conservation and Manitoba Agriculture, Food and Rural Development.

Historical Background

The Crown Lands and Property Agency was established by the Manitoba Government in response to various internal and external reviews of the management of Crown lands. Alternative methods of providing quality, cost-effective services to the public, government departments and agencies were evaluated, resulting in a recommendation to establish a Crown Lands and Property Agency as a Special Operating Agency (SOA) within Manitoba Infrastructure and Transportation. Following approval in principle by Treasury Board on September 7, 2004, the previous Land Management Services SOA (which had been operating since April 1, 1995) was dissolved and amalgamated with other government programs from Manitoba Agriculture, Food and Rural Initiatives (Crown Lands and Property Agency. CLPA came into legal existence on April 1, 2006 and the physical consolidation of programs and staff in Portage la Prairie was completed in September 2007.

The Public Interest Disclosure (Whistleblower Protection) Act

The Public Interest Disclosure (Whistleblower Protection) Act came into effect in April 2007. This law gives employees a clear process for disclosing concerns about significant and serious matters (wrongdoing) in the Manitoba public service, and strengthens protection from reprisal. The Act builds on protections already in place under other statutes, as well as collective bargaining rights, policies, practices and processes in the Manitoba public service.

Wrongdoing under *the Act* may be: contravention of federal or provincial legislation; an act or omission that endangers public safety, public health or the environment; gross mismanagement; or, knowingly directing or counseling a person to commit a wrongdoing. *The Act* is not intended to deal with routine operational or administrative matters.

A disclosure made by an employee in good faith, in accordance with *the Act*, and with a reasonable belief that wrongdoing has been or is about to be committed is considered to be a disclosure under *the Act*, whether or not the subject matter constitutes wrongdoing. All disclosures receive careful and thorough review to determine if action is required under *the Act*, and must be reported in a department's annual report in accordance with Section 18 of *the Act*.

There were no disclosures of wrongdoing that were made to a supervisor or designated officer of the Department of Infrastructure – Crown Lands and Property Agency during the fiscal year. In connection with the information required annually, CLPA confirms the following:

Information Required Annually (by Section 18 of <i>the Act</i>)	2015/16 Fiscal Year
The number of disclosures received, and the number acted on and not acted on.	
Subsection 18(2)(a)	NIL
The number of investigations commenced as a result of a disclosure.	
Subsection 18(2)(b)	NIL
In the case of an investigation that results in a finding of wrongdoing, a description of the wrongdoing and any recommendations or corrective actions taken in relation to the wrongdoing, or the reasons why no corrective action was taken.	
Subsection 18(2)(c)	NIL

Public Sector Compensation Disclosure

Pursuant to Section 2(1) of *The Public Sector Compensation Disclosure Act*, employees of CLPA who have received compensation of \$50,000 or more, directly or indirectly, including benefits and severance payments, in the year ended March 31, 2016, are disclosed in Volume 2 of the Public Accounts of the Province of Manitoba.

Operational **H**ighlights – 2015/16

2015-16 Activity Levels by Line of Service

Transaction volumes for 2015/16 are summarized in the tables and charts below.

Land Acquisition Services				
	Actual			
	April 1, 2015 to			
	March 31, 2016			
Projects Completed	12			
Borrow Agreements	0			
Agreements Taken	141			
Appraisals Completed	82			
Acres Acquired	371.816			
LVAC Certification	\$9,193,240.54			

Paralegal Services				
	Actual			
	April 1, 2015 to			
	March 31, 2016			
Expropriations	3			
Current Files:				
Processing	129			
Backlog Files:				
Backlog Files	56			
Plan Certificates	6			
Easements	1			
Others	29			

Note: LVAC denotes Land Value Appraisal Commission

Crown Land Act Dispositions			
Actual			
	April 1, 2015 to		
	March 31, 2016		
Crown Land Sales completed	179		
Lease assignments processed	405		
New dispositions	146		
Lease renewals concluded	211		
Security interests registered	187		
Adding parcels to existing Agriculture leases	35		
New leases secured	59		

Summary of Sales, Leases and Permits						
Branch or Program (Client Dept.)	# Charges Invoiced	Revenue \$000s	Notes			
Lands Branch (Conservation)	7,458	\$1,984.96	Recorded centrally in			
Parks Program (Conservation)	32,119	\$7,751.43	Consolidated Fund as revenue			
Subtotal	39,577	\$9,736.39	under Conservation			
Agricultural Crown Lands (MAFRD)	4,377	2,948.65	under Agriculture			
Subtotal	43,954	\$12,685.04				
Land Acquisition Branch – Sales & Leases	67	2,407.33	under various depts.			
TOTAL	44,021	\$15,092.37				

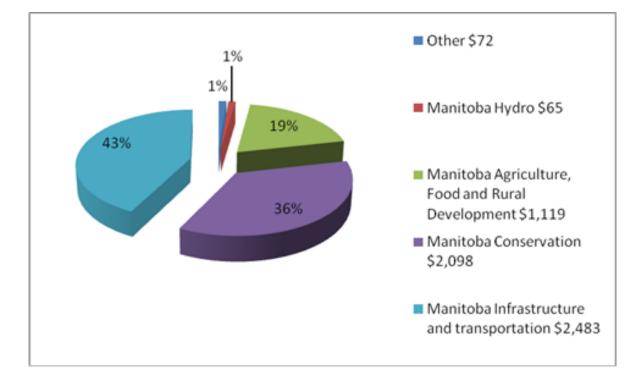
Note: The revenue shown above is revenue collected by the Agency for client departments and does not represent the Agency's own revenue.

Sales, Leases and Permits - Detailed Breakdown	# Charges Invoiced	For Twelve Months Ending March 31, 2016			
	# Charges Involced	\$000':			
Lands Branch					
Vacation Home Permits and Leases	869	86.79			
General Permits, Miscellaneous, Licences of Occupation	2,543	535.85			
Administration, Easements & Miscellaneous Receipts	3,812	670.86			
Wild Rice Licences	207	13.60			
Land Sales (Non-Cottaging)	25	669.97			
Land Sales (Cottaging Program)	0	0.00			
Forestry	2	0.00			
Finance	N/A	7.89			
Subtota	ıl 7,458	1,984.90			
Parks Program					
Vacation Home Leases & Permits	12,039	15790.16			
Vacation Home Rebates	11,977	(8,925.92)			
Commercial Leases & Permits	362	330.14			
Chief Place of Residence	649	324.00			
General Permits	6,470	146.21			
Non-profit Permits & Leases	44	18.84			
Lot Development Fees (Cottaging)	13	1.54			
Administration Fees	565	32.23			
Finance	N/A	34.23			
Subtota	d 32,119	7751.43			
Agricultural Crown Lands					
Forage Leases	1657	1,063.63			
Cropping Leases	58	168.22			
Special Leases	1	9.17			
Renewable Grazing Permits	39	5.69			
Casual Grazing Permits	(1)	(3.47)			
Renewable Hay Permits	238	36.50			
Casual Hay Permits	0	0.00			
Fees – Administration and Transfers	252	8.69			
Improvements		3.70			
Municipal Taxes Collected	1882	1,587.63			
Rural Municipality Leases	240	59.20			
Federal Leases	11	5.4			
Miscellaneous		0.0			
Interest		4.10			
Subtota	4377	2,948.65			
Other					
Sales	25	2,356.45			
Leases	42	50.88			
Subtota	l 67	2407.33			
TOTAL	L 44,021	15,092.37			

Revenue Collected for Client Departments

Note: The revenue shown above is revenue collected by the Agency for client departments, and does not represent the Agency's own revenue.

Gross Sales by Clients (\$000's)



Major Projects and Initiatives in 2015/16

2015/2016 Major Accomplishments & Highlights

The 2015/2016 fiscal year was CLPA's tenth year of operation. Highlights for the year include:

- Continuation of the acquisition and expropriation of land for CentrePort Canada Way;
- Completion of the issuance of easements, permits and sale of property for the Manitoba Hydro Bipole Project;
- Continuation of the Assiniboine River Dike Compensation program and the Portage Diversion Compensation programs for flooding in 2011 and 2014 flooding events;
- Continuation of the acquisition and expropriation of property for the PTH 59 and PTH 101 Interchange Project commenced in 2015;
- Defence of several high profile contested hearings at the LVAC in conjunction with Civil Legal Services;
- Several projects for acquisition of land for road and drain works on behalf of MIT;
- Beginning the acquisition of land for the Emerson Port of Entry project on behalf of MIT;
- Preliminary ground work for acquisition for PTH 5 in the City of Dauphin;
- Continuation of the Management Team initiated Change Management program which developed a map of defined goals and objectives of Intended Outcomes that the Agency strives to achieve;
- Implementation of a number of the suggestions resulting from the Internal Audit Report completed on CLPA in 2014 including improvement of customer relations with clients, discussions surrounding service agreements, improvements in processes including agricultural crown land sales and grouping of vested lands;
- Continuation of the Legacy Systems Project initiated jointly with the Information Technology Services Branch of MIT and the Business Transformation and Technology Division of Manitoba Finance, to upgrade or replace the outdated and largely unsupported information technology (IT) systems that the Agency inherited from its predecessors; and
- Continuation of digitizing of hardcopy records in the agency's custody to safeguard the records and facilitate easy access by authorized users. The digitization process is currently focusing on CLPA's Crown Lands Records and Appraisal/Acquisition/Paralegal business sections.

Auditor's Report

CROWN LANDS AND PROPERTY AGENCY (An Agency of the Government of Manitoba) (In thousands)

> Financial Statements Year Ended March 31, 2016

(An Agency of the Government of Manitoba)

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Year Ended March 31, 2016

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Management's Responsibility for Financial Reporting

The Crown Lands and Property Agency's (the Agency) management is responsible for preparing the financial statements and other financial information in the Annual Report. This responsibility includes maintaining the integrity and objectivity of financial data and the presentation of the Agency's financial position and results of operations and its cash flows in accordance with Canadian Public Sector Accounting Standards. In management's opinion, the financial statements have been properly prepared within reasonable limits of materiality, incorporating management's best judgement regarding all necessary estimates and all other data available through June, 2016.

Management maintains internal controls to properly safeguard the Agency's assets. These controls also provide reasonable assurance that the books and records from which financial statements are derived accurately reflect all transactions, and that established policies and procedures are followed.

The Agency's financial statements have been audited by The Exchange chartered accountants LLP, independent external auditors. The auditors' responsibility is to express an independent opinion on whether the financial statements of the Agency are presented fairly, in all material respects, in accordance with Canadian Public Sector Accounting Standards. The Auditors' Report outlines the scope of their audit examination and provides their audit opinion.

On behalf of the Agency's management,

Mr. Normand Le Neal, Financial Officer

Ms Grace DeLong, Chief Operating Officer

Portage la Prairie, MB



INDEPENDENT AUDITORS' REPORT

To the Special Operating Agencies Financing Authority of Crown Lands and Property Agency

We have audited the accompanying financial statements of Crown Lands and Property Agency, which comprise the statement of financial position as at March 31, 2016 and the statements of operations, change in net debt and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian Public Sector Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Crown Lands and Property Agency, as at March 31, 2016 and the results of its operations and its cash flow for the year then ended in accordance with Canadian Public Sector Accounting Standards.

Exchange

chartered professional accountants, LLP Winnipeg, Manitoba June 6, 2016

(An Agency of the Government of Manitoba)

Statement of Financial Position

March 31, 2016

(In thousands)

	2016	2015
FINANCIAL ASSETS Accounts receivable (Note 3) Restricted cash (Note 12) Severance pay benefits, vacation pay and banked time cash in trust (Note 7)	\$ 569 2,110 670	\$ 643 1,419 670
Assets held in trust (Notes 4, 8) Surplus land sales (Note 5)	3	3 93
	\$ 3,352	\$ 2,828
LIABILITIES		
Working capital advance (Note 9)	\$ 1,455	\$ 4,494
Accounts payable and accrued liabilities (Note 10) Deferred income	055 30	505 8
Trust fund liability (Note 8)	3	3
Severance pay liability (Note 11)	330	352
Client held funds (Note 12)	2,110	1,419
Deferred leases (Note 13)	95	82
Surplus land sales (Note 5)	2,297	-
	 6,975	6,863
NET DEBT	\$ (3,623)	\$ (4,035)
NON-FINANCIAL ASSETS		
Prepaid expenses (Note 3)	\$ 43	\$ 97
Tangible capital assets (Notes 3, 6)	93	142
	136	239
ACCUMULATED DEFICIT	\$ (3,487)	\$ (3,796)

LEASE COMMITMENTS (Note 14)

ON BEHALF OF CROWN LANDS AND PROPERTY AGENCY

Director

Director

(An Agency of the Government of Manitoba)

Statement of Operations

Year Ended March 31, 2016

	1	Budget 2016	2016	2015
REVENUE (Note 16)	\$	6,683	\$ 4,332	\$ 3,974
EXPENSES				
Advertising		18	17	17
Amortization		331	64	74
Bad debt recovery		-	-	(70)
Computer maintenance costs		361	112	135
Contributed services		76	31	13
Desktop operating lease		218	178	188
Employee training		59	18	25
Insurance		4	4	4
Interest on working capital advance		85	67	67
Meals and accommodations		7	2	3
Office		29	18	32
Postage		50	59	57
Printing		38	19	30
Professional fees		270	201	257
Publications		21	13	11
Relocation expense		4	4	1
Rental		302	274	258
Repairs and maintenance		11	28	13
Salaries and benefits		3,949	2,847	2,832
Telephone		41	41	43
Travel		76	26	52
		5,950	4,023	4,042
ANNUAL SURPLUS (DEFICIT)		733	309	(68)
ACCUMULATED DEFICIT - BEGINNING OF YEAR		(4,005)	(3,796)	(3,728)
ACCUMULATED DEFICIT - END OF YEAR	\$	(3,272)	\$ (3,487)	\$ (3,796)

(An Agency of the Government of Manitoba)

Statement of Change in Net Debt

Year Ended March 31, 2016

	Budget 2016	2016	2015
ANNUAL SURPLUS (DEFICIT)	\$ 733	\$ 309	\$ (68)
Purchase of tangible capital assets	(3,744)	(15)	(19)
Amortization of tangible capital assets	-	64	73
Decrease (increase) in prepaid expenses	 (195)	 54	 (23)
DECREASE (INCREASE) IN NET DEBT	 (3,206)	412	(37)
NET DEBT - BEGINNING OF YEAR	 (5,256)	(4,035)	(3,998)
NET DEBT - END OF YEAR	\$ (8,462)	\$ (3,623)	\$ (4,035)

(An Agency of the Government of Manitoba)

Statement of Cash Flow

Year Ended March 31, 2016

(In thousands)

	2016		2015	
OPERATING ACTIVITIES				
Cash receipts from customers	\$	4,426	\$ 4,062	
Cash paid to suppliers and employees		(3,685)	(4,283)	
Interest paid		(67)	(67)	
Increase (decrease) in deferred leases	13		(2)	
Decrease in severance pay liability		(22)	(13)	
Change in surplus land sales		2,390	(373)	
Cash flow from (used by) operating activities		3,055	(676)	
INVESTING ACTIVITY				
Purchase of tangible capital assets		(16)	(19)	
INCREASE (DECREASE) IN CASH		3,039	(695)	
WORKING CAPITAL ADVANCE - BEGINNING OF YEAR		(4,494)	(3,799)	
WORKING CAPITAL ADVANCE - END OF YEAR	\$	(1,455)	\$ (4,494)	

(An Agency of the Government of Manitoba) Notes to Financial Statements

Year Ended March 31, 2016

(In thousands)

1. NATURE OF ORGANIZATION

Effective April 1, 2006, Crown Lands and Property Agency (the "Agency") was designated as a Special Operating Agency by regulation under The Special Operating Agencies Financing Authority Act made by the Lieutenant Governor in Council.

The Agency has transactional authority for all Crown land sales, leases and permits, as well as land appraisal, acquisition, expropriation and other services for the provincial government. The Agency represents the Manitoba government in its land dealings with the public, striving to ensure that the government's real estate business is conducted in a manner that is fair, open and transparent, timely and professional, and fiscally and environmentally responsible.

The Agency consolidates the services previously provided by the Lands Acquisition Branch, Lands Branch, Agricultural Crown Land Management and Parks Districts Records departments.

The Agency is financed through the Special Operating Agencies Financing Authority (SOAFA). The Financing Authority has the mandate to hold and acquire assets required for and resulting from Agency operations. It finances the Agency through repayable loans and working capital advances. The financial framework enables the Agency to operate in a business-like manner according to public policy expectations.

A Management Agreement between the Financing Authority and the Minister of Transportation and Government Services assigns responsibility to the Agency to manage and account for the Agency related assets and operations on behalf of the Financing Authority.

The Agency forms part of the Supply and Services Division of Manitoba Infrastructure and Transportation under the general direction of the Chief Operating Officer and the Assistant Deputy Minister of the Supply and Services Division, and ultimately the policy direction of the Associate Deputy Minister and Minister.

The Agency remains bound by relevant legislation and regulations.

The Agency is economically dependent upon the Province of Manitoba for continued financing and it derives a significant portion of its revenue from the Province. The transactions with the Province of Manitoba are recorded at the exchange amount, which is the amount agreed upon by both parties.

2. BASIS OF ACCOUNTING

The financial statements of the Agency have been prepared in accordance with Canadian Public Sector Accounting Standards as recommended by the public Sector Accounting Board (PSAB).

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingencies at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

(continues)

(An Agency of the Government of Manitoba)

Notes to Financial Statements

Year Ended March 31, 2016

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Revenue recognition

Land Acquisition Branch: the percentage of completion method of accounting is used, whereby revenue is recognized proportionately with the degree of contracted work completed.

Other branch areas: appropriation funding in Manitoba Agriculture, Food and Rural Development (MAFRD) and Manitoba Conservation is continuing in order to pay the Agency the costs it incurs for providing services to the public (on behalf of MAFRD and Manitoba Conservation).

Financial Assets

1. Cash and cash equivalents

Cash and cash equivalents include cash on hand and balances with banks. Bank overdrafts and bank borrowings are considered to be financing activities.

2. Accounts receivable

Receivables are recorded at the lower of cost and net realizable value. Amounts doubtful of collection are recorded when there is uncertainty that the amounts will be realized.

Liabilities

Liabilities present obligations as a result of transactions and events occurring prior to the end of the fiscal year. The settlement of the liabilities will result in the future transfer or use of assets or other form of settlement. Liabilities are recorded in the financial statements when there is an appropriate basis of measurement and a reasonable estimate can be made of the amounts involved.

(continues)

(An Agency of the Government of Manitoba)

Notes to Financial Statements

Year Ended March 31, 2016

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Non-financial assets

Non-financial assets do not normally provide resources to discharge liabilities of the Agency. These assets are normally employed to provide future services.

1. Prepaid expenses

Prepaid expenses are payments for goods or services that will provide economic benefit in future periods. The prepaid amount is recognized as an expense in the year that the goods or services are consumed.

2. Tangible capital assets

Tangible capital assets are recognized at cost. Cost includes the purchase price as well as other acquisition costs such as freight charges, transportation, insurance costs and duties. Modifications or additions to the original asset are capitalized and recognized at cost.

The values of tangible capital assets are written down when conditions indicate that the values of the future economic benefits associated with the tangible capital assets are less than their book values.

The costs of tangible capital assets, less their estimated residual values, are amortized over their useful lives in the following manner:

Equipment	5 years	straight-line method
Computer equipment	5 years	straight-line method
Computer software	5 years	straight-line method
Furniture and fixtures	5 years	straight-line method

(An Agency of the Government of Manitoba)

Notes to Financial Statements

Year Ended March 31, 2016

4. FINANCIAL INSTRUMENTS

Measurement

Financial instruments are classified into one of the two measurement categories: (a) fair value; or (b) cost or amortized cost.

The Agency records its financial assets at cost or amortized cost. Financial assets include cash and accounts receivable. The Agency also records its financial liabilities at cost. Financial liabilities include working capital advances, accounts payable and accrued liabilities, and borrowings.

Gains and losses on financial instruments measured at fair value are recorded in accumulated surplus as remeasurement gains and losses until realized. Upon disposition of the financial instruments, the cumulative remeasurement gains and losses are reclassified to the statement of operations. Gains and losses on financial instruments measured at cost or amortized cost are recognized in the statement of operations in the period the gain or loss occurs.

The Agency did not incur any re-measurement gains and losses during the year ended March 31, 2016 (2015 - \$nil).

Financial risk management - overview

The Agency has exposure to the following risks from its use of financial instruments: credit risk; liquidity risk; market risk; interest risk.

Credit risk

Credit risk is the risk that one party to a financial instrument fails to discharge an obligation and causes financial loss to another party. Financial instruments which potentially subject the Agency to credit risk consist principally of cash and term deposits and accounts receivable.

The maximum exposure of the Agency to credit risk at March 31, 2016 is:

	 2016	2015	
Accounts receivable	\$ 569 \$	643	

Cash: The Agency is not exposed to significant credit risk as these amounts are primarily held by the Province of Manitoba,

Receivables: The Agency is not exposed to significant concentration of credit risk, since the receivables are from a large client base. An allowance for doubtful accounts of \$NIL was recorded as of March 31, 2016 (2015 - \$NIL).

(continues)

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Notes to Financial Statements

Year Ended March 31, 2016

4. FINANCIAL INSTRUMENTS (continued)

Liquidity risk

Liquidity risk is the risk that the Agency will not be able to meet its financial obligations as they come due.

The Agency manages liquidity risk by balancing its cash flow requirements with draw downs from its available working capital advances and its other borrowings from the Province of Manitoba. Regular determinations of the Agency's working capital advances limit and its other debt requirements are reviewed by the Province of Manitoba to ensure that adequate funding is available as required to enable the Agency to meet its obligations as they come due.

Market risk

Market risk is the risk that changes in market prices, such as interest rates and foreign exchange rates, will affect the Agency's income from operations or the fair values of its financial instruments.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The interest rate exposure relates to cash, cash equivalents, portfolio investments, working capital advances, and to other borrowings.

The interest rate risk on cash and working capital advances is considered to be low because of their short term nature. The interest rate risk on portfolio investments is considered low as the original deposits are reinvested at rates for investments with similar terms and conditions.

The Agency manages its interest rate risk on long term borrowings through the exclusive use of fixed rate terms on each amount borrowed.

5. SURPLUS LAND SALES

Surplus land sales consist of properties which are not under the Crown Lands Act but are under the departmental jurisdiction. These properties are being sold on behalf of clients with the net proceeds issued to the consolidated fund or charged back to the client if the sale is not finalized.

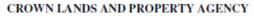
(An Agency of the Government of Manitoba)

Notes to Financial Statements

Year Ended March 31, 2016

6. TANGIBLE CAPITAL ASSETS

		0		20)16			
	_	Opening balance		Additions		Disposals		Closing balance
Cost								
Equipment	\$	109	s		\$		\$	109
Computer equipment	φ	141	4	9	φ			150
Computer software		98		- 1		-		98
Furniture and fixtures		170		6		-		176
	\$	518	\$	15	\$	-	\$	533
Accumulated amortization								
Equipment	\$	73	s	17	\$	-	\$	90
Computer equipment	4	100	-	17	Ψ	-	Ť.,	117
Computer software		64		10		-		74
Furniture and fixtures		139		20		-		159
		376		64		-		440
	\$	142	\$	(49)	\$	-	\$	93
				20)15			
Cost	\$	120	s		\$	(20)		109
Equipment Computer acuinment	\$	138 274	3	16	ф	(29) (149)		109
Computer equipment Computer software		176		3		(149) (81)		98
Furniture and fixtures		170				- (01)		170
	\$	758	\$	19	\$	(259)	\$	518
Accumulated amortization								
Equipment	\$	85	\$	17	\$	(29)	\$	73
Computer equipment	~	233	-	16	-	(149)	-	100
Computer software		133		12		(81)		64
Furniture and fixtures		111		28		-		139
	_	562		73		(259)		376
	\$	196	\$	(54)	\$	-	\$	142



(An Agency of the Government of Manitoba)

Notes to Financial Statements

Year Ended March 31, 2016

7. SEVERANCE PAY BENEFITS, VACATION PAY AND BANKED TIME CASH IN TRUST

The Province has accepted responsibility for the severance benefits, vacation and overtime accumulated by the employees of Lands Branch, Agricultural Crown Land Management and Parks Districts Records departments, transferred to the Agency March 31, 2006, up to March 31, 2006. Additionally, the Province has accepted responsibility for the severance benefits, vacation and overtime accumulated by the employees of Land Acquisition Branch up to March 31, 1998.

Effective March 31, 2010 the Province of Manitoba has paid the receivable balances related to the funding for these liabilities and has placed the amount of \$670 into an interest bearing trust account to be held on the Agency's behalf until the cash is required to discharge the related liabilities.

8. ASSETS HELD IN TRUST

The assets held in trust were pledged to the Agency to complete outstanding projects transferred from the Province of Manitoba. The trust fund liability offsets the assets held in trust until work performed on outstanding projects have been completed.

9. WORKING CAPITAL ADVANCE

The Agency has an authorized line of working capital from the Province of Manitoba of \$8,000 of which \$1,455 was used as at March 31, 2016 (2015 - \$4,494). The advance is unsecured, and interest is charged at Prime less 1% on the daily balance.

10. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	 2016		2015
Trade accounts payable Accrued wages, vacation pay and banked time Sick pay leave obligation Goods and services tax	\$ 129 466 57 3	S	164 284 57
	\$ 655	\$	505

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Notes to Financial Statements

Year Ended March 31, 2016

11. SEVERANCE PAY LIABILITY

The Agency records accumulated severance pay benefits for its employees. Severance pay is determined by multiplying years of service by the weekly salary, at date of retirement provided that the employee reaches nine years of service and retires from the Agency. Severance pay for service greater than 15 years to a maximum of 35 years is increased by two weeks for every five years of service. The estimate is based upon the method of calculation set by the Province of Manitoba.

The severance benefit at March 31 included the following components:

 2016	2015
\$ 260 \$	289
-	(25)
15	17
16	16
 (44)	(37)
247	260
 83	92
\$ 330 \$	352
\$	\$ 260 \$ 15 16 (44) 247 83

12. CLIENT HELD FUNDS

The Agency invoices and collects funds on behalf of other departments. All amounts received for these departments are recorded as a liability and are held in a separate bank account.

13. DEFERRED LEASES

The Agency manages leases on behalf of clients. The Agency remits to the consolidated fund the difference of revenue generated and the costs to manage the leases.

14. LEASE COMMITMENTS

During the year ended March 31, 2016, the Agency incurred costs of \$274 for the rental of the facilities located at 25 Tupper Street North, Portage La Prairie, Manitoba. There is no premise lease agreement in place. Occupancy charges for each fiscal year are established annually by the Province of Manitoba.

15. PENSION BENEFITS

Employees of Crown Lands and Property Agency (the "Agency") are eligible for pension benefits in accordance with the provisions of the Civil Service Superannuation Act (CSSA), administered by the Civil Service Superannuation Board. The CSSA established a defined benefit plan to provide benefits to employees of the Manitoba Civil Service Superannuation Fund.

The pension liability related to the CSSA's defined benefit plan is included in the Province of Manitoba's financial statements. Accordingly, no provision is required in the Agency's financial statements relating to the effects of participation in the plan by the Agency and its employees.

The Agency is regularly required to pay to the Province an amount equal to the current pension contributions paid by its employees.

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Notes to Financial Statements

Year Ended March 31, 2016

16. RELATED PARTY TRANSACTIONS

The Agency provides services various other government departments. These departments make up approximately 98% of the revenue for the Agency. The Agency's ability to continue as a viable operation is dependent upon these transactions.

17. CONTINGENT LIABILITY

As at March 31, 2016, there were two outstanding claims for flooded properties. The claims do not clearly articulate the Agency's involvement, outside of its role in administering compensation. It is unknown at this time if there are any future liabilities related to these claims.